

Value Proposition to Original Equipment Manufacturing (OEMs)

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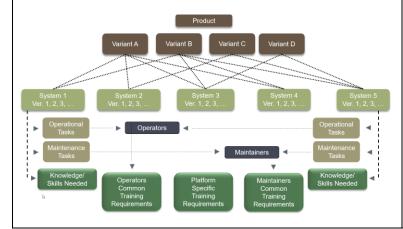
BNH Training Management System ADVISOR Enterprise produces well designed training plans, and highly effective training strategies that are efficient, and always up to date. Moreover, ADVISOR generates an audit trail to support analysis/recommendations, and complies with multiple standards including CFITES, JSP 822, MIL-HDBK-29612-2A, AETC Handbook 36-2203, TRADOC Pamphlet 350-70-6, Australian Defence Model, AIA, S6000T, and EASA. ADVISOR has a proven track record and has been successfully implemented in the US, UK, Canada, Australia, Netherlands, Singapore, and Brazil https://www.bnhexpertsoft.com/our-clients/. In business since 1987.

How Can We Help:

- ☐ Simplify the management of training requirements.
- ☐ Identify the optimum training strategy for operators and maintainers.
- ☐ Reduce time needed to conduct and update training analysis.
- ☐ Forecast training personnel and resource requirements.
- ☐ Maintain training effectiveness and efficiency over product's life cycle.
- ☐ Continually identify venues to drive training efficiency.

BNH Training Management System ADVISOR Enterprise

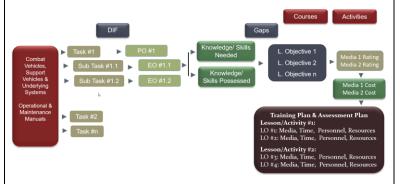
Simplify the Management of Training Requirements & Identify the Optimum Training Strategy. Achieved by defining the systems including version for each variant in BNH Training Management System ADVISOR Enterprise. For each system, operational & maintenance tasks are then determined to identify common and variant specific training.



ADVISOR Enterprise identifies the most efficient training solution as follows:

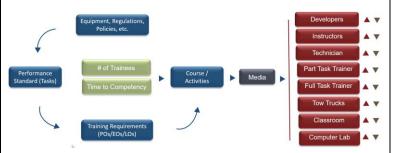
- Reveals systems, including version, for each variant.
- Uncovers common as well as variant specific systems,& in-turn training suitable for multiple variants.
- ☐ Identifies operational & maintenance tasks as well as the knowledge/skills requirements for each system.
- ☐ Generates operation & maintenance training plan for each system.
- ☐ Tracks the differences in operational & maintenance tasks between various versions of each system.
- ☐ Identifies the training requirement for each client based on variant, systems, and versions.
- Assigns relevant tasks to each job to identify duties.
- Assembles training plan for each job based on duties, systems version & variant.

Speed Training Needs Analysis (TNA), Training Media Analysis (TMA), Forecasting of Personnel/Resource Requirements & Control Documents Generation - i.e., System Analysis, Job Task Analysis, Media Analysis, Personnel/Resource Requirements Analysis & Training Plans (TPs) Generation.



TNA/TMA identifies the most cost-effective training solution needed by each job to perform tasks to the desired standard. Moreover, TNA/TMA provides the foundation for strategic training decisions. For example, who should be trained on what, how, and why; how many developers, instructors, support staff, equipment, simulators, classrooms, funds, needed for each time-period in each location; etc.

Keep Training Up to Date. As products and systems evolve, so do the knowledge, skills and attitudes needed to support changes to operational and maintenance tasks. In other words, existing training courses & activities may no longer address all requirements. Identifying changes to existing training programs/activities will improve training effectiveness; and in-turn job performance.



ADVISOR Enterprise quickly uncovers the potential impact of changes to products, systems, policies, and regulations on training courses, lessons, activities, and teaching points. By quickly realigning training with requirements, training effectiveness and efficiency can be preserved; and high performance maintained.

ADVISOR Enterprise reduces time needed to conduct TNA/TMA, forecast personnel/resource requirements & generate Control Document by up to 50% as follows:

- Streamlines data collection from Subject Matter Experts through custom-built Excel spreadsheets.
- ☐ Automates Difficulty, Importance and Frequency (DIF) analysis to identify and prioritize tasks that require training.
- Provides systematic process for identifying training gaps.
- Quickly identifies and rates viable delivery options by mapping instructional design requirements for each objective to the capability of each media.
- ☐ Stores common measures such as hourly rates of developers, instructors, & support staff; equipment, simulators, and facilities cost in templates to quickly forecast and compare personnel/resource and costs of viable delivery options over program life cycle.
- ☐ Generates compliance reports with single click.

ADVISOR Enterprise maintains training alignment as follows:

- ☐ Maps training activities to operational and maintenance tasks to uncover training that is no longer relevant.
- ☐ Identifies training requirements that are not being addressed and their potential impact on performance.
- Quickly assesses how changes to products, systems, versions, policies, regulations, and tasks impact courses, activities, lessons, and teaching points.
- ☐ Maintains compliance with operational requirements and various regulations by generating an audit trail that tracks where all requirements have been addressed.
- ☐ Generates daily health snapshots of the training organization by continually realigning training courses and activities with operational requirements. Thus, identifying gaps, unnecessary training, cost drivers, bottlenecks, and opportunities for leveraging technology.