



## Value Proposition for Training Managers

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BNH Training Management System ADVISOR Enterprise produces well designed training plans, and highly effective training strategies that are efficient, and always up to date. Moreover, ADVISOR generates an audit trail to support analysis/ recommendations, and complies with multiple standards including CFITES, JSP 822, MIL-HDBK-29612-2A, AETC Handbook 36-2203, TRADOC Pamphlet 350-70-6, Australian Defence Model, AIA, S6000T, and EASA. ADVISOR has a proven track record and has been successfully implemented in the US, UK, Canada, Australia, Netherlands, Singapore, and Brazil <https://www.bnhexpertsoft.com/our-clients/>. In business since 1987.

### How Can We Help:

- Align Training with Operational Requirements.
- Optimize Plans and Schedules.
- Improve Training Efficiency.
- Forecast training requirements and keep training up to date.
- Maintain training effectiveness over life cycle.

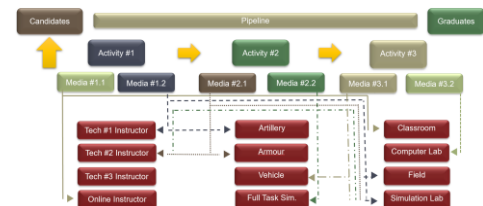
### BNH Training Management System ADVISOR Enterprise

**Align Training with Operational Requirements.** ADVISOR generates digital threads that link missions, systems, jobs, policies, regulations, tasks, knowledge, skills and attitudes to objectives, courses, lessons, activities, and teaching points.

- Generate top-down audit report to reveal where & how each requirement has been addressed as well as training gaps.
- Generate bottom-up audit report to identify training with minimal value – i.e., does not support an operational requirement.



**Optimize Plans & Schedules.** ADVISOR generates viable project plans and schedules based on constraints; availability of personnel/resources, etc. Plans and schedules can be rapidly updated as equipment availability, number of trainees, and so forth change. Moreover, ADVISOR identifies potential bottlenecks that may result from personnel/resource shortages and venues for minimizing delays with alternate delivery options.



**Improve Training Efficiency.** ADVISOR establishes benchmarks to identify the most efficient training solution and demo its' value. ADVISOR transforms information into Key Performance Indicators (KPI). Achieved through a digital model that captures courses/activities length, throughput, number & type of personnel/resources needed for each lesson/exercise, Rough Order Magnitude (ROM) costs, and so forth. With vital data in hand, the effectiveness and efficiency of current training programs can be revealed. This includes gaps, duplication, & unnecessary training; cost per course/job; time to competency; total number of personnel/resources needed; etc. More importantly, venues to improve training efficiency are uncovered, & the value of proposed solutions demonstrated, as follows:

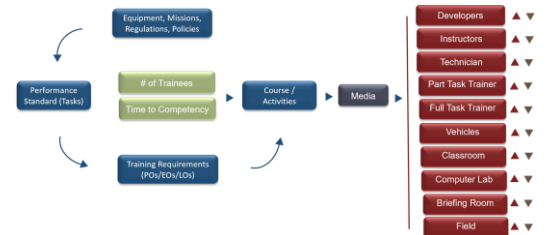
- Identify viable delivery options for each lesson/activity within each course based on instructional requirements, content, audience & constraints.
- Forecast & compare the costs, personnel/resource requirements of viable delivery media to current, to identify the most cost-effective options.
- Uncover & minimize training duplication – i.e., similar knowledge, and skills covered within multiple courses.
- Conduct what-if scenarios to assess the overall impact of various blends of delivery options based on planned courses/activities & throughput.
- Assess the potential impact of recommended solutions on KPIs, namely training effectiveness, training costs, & training time.



**Try Before you Buy**

**Forecast the Impact of Change on Training Requirements & Keep Training Up to Date.** As requirements evolve, so do the knowledge, skills & attitudes required to support the change. In other words, existing training courses/activities may no longer address all gaps. Identifying changes to existing training programs will improve training effectiveness and in-turn job performance.

ADVISOR quickly uncovers the potential impact of changes to missions, jobs, systems, policies, and regulations on training courses, lessons, activities, and teaching points. By quickly realigning training with requirements, training effectiveness and efficiency can be preserved; and high performance maintained.



**Maintain Training Effectiveness over Program Life.** As missions, jobs, equipment, policies & regulations change, the alignment of training with operational requirements gradually deteriorates. ADVISOR quickly uncovers the potential impact of changes to missions, jobs, equipment, systems, policies, and regulations on training courses/activities. By quickly realigning training with requirements, training effectiveness & efficiency can be preserved; & high performance maintained.

Learning Objectives	KSA	PO/EO	Task	Job
Analyze Mission Tasking	Analyze Mission Tasking	Preparing mission plan	Prepare mission plan	BFT
Adhere to regulations	Adhere to regulations	Conduct mission brief	Conduct mission brief	BFT
Low Level Awareness	Do not support BFT KSA, PO, EO or Task			BFT

Job	Task	PO/EO	KSA	LO	Lesson	Course
BFT	Fuel aircraft	Fuel aircraft	Calculate fuel requirements	Calculate fuel requirements	Lesson 3	BFT Course
BFT	Employ hand signals	Employ hand signals	Adhere to regulations	Not addressed. May indicate a gap.		
BFT	Carry-out pre-takeoff checks	Carry-out pre-takeoff checks	Operate aircraft controls	Operate aircraft controls	Lesson 5	BFT Course

ADVISOR uncovers gaps and training that is no longer relevant