



Value Proposition to Training Solutions Providers

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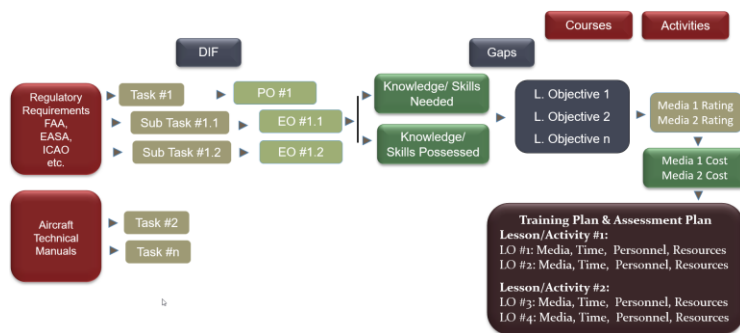
BNH Training Management System ADVISOR Enterprise produces well designed training plans, and highly effective training strategies that are efficient, and always up to date. Moreover, ADVISOR generates an audit trail to support analysis/ recommendations, and complies with multiple standards including FAA, EASA, CFITES, JSP 822, S6000T, MIL-HDBK-29612-2A, AETC Handbook 36-2203, TRADOC Pamphlet 350-70-6, Australian Defence Model, and AIA. ADVISOR has a proven track record and has been successfully implemented in the US, UK, Canada, Australia, Netherlands, Singapore, and Brazil <https://www.bnhexpertsoft.com/our-clients/>. In business since 1987.

How Can ADVISOR Help:

- Reduce time needed to conduct and update the analysis.
- Maintain compliance with various regulations.
- Maintain training effectiveness and efficiency over life cycle.
- Continually identifies venues to drive training efficiency.

BNH Training Management System ADVISOR Enterprise

Simplify & Speed Training Needs Analysis (TNA), Training Media Analysis (TMA) & Control Documents Generation – i.e., System, Competency, Job, Task, Media/Option Analysis, and the generation of Training and Assessment Plans.

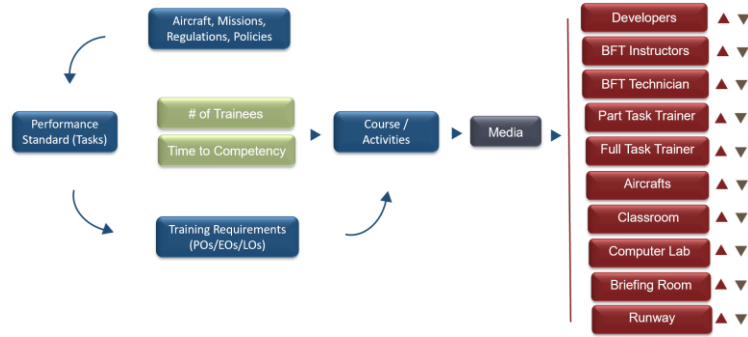


TNA/TMA identifies the most cost-effective training solution needed to perform tasks to the desired standard. Moreover, TNA/TMA provides the foundation for strategic training decisions. For example, who should be trained on what, how, and why; how many developers, instructors, support staff, equipment, simulators, classrooms, briefing rooms, funds etc., are needed for each time-period in each location; and so forth.

ADVISOR Enterprise reduces time needed to conduct TNA/TMA, comply with Regulatory Requirements, and generate Control Document by up to 50% as follows:

- Indicates where each Regulatory Requirement is satisfied by linking Requirements to Tasks.
- Streamlines data collection from Subject Matter Experts through custom-built Excel spreadsheets.
- Automates Difficulty, Importance and Frequency (DIF) analysis to identify and prioritize tasks that require training.
- Quickly identifies and rates viable delivery options by mapping instructional design requirements for each objective to the capability of each media.
- Stores common measures such as hourly rates of developers, instructor, & support staff; equipment, simulators, facilities in templates to quickly forecast/ compare costs, personnel, & resource requirements of viable delivery options over training program life.
- Generates Training and Assessment Plans, Schedules & Compliance Reports with a single click.

Maintain Compliance with Various Regulations. Although the TNA should perfectly align training with operational requirements & regulations; environments are not static. As equipment, systems, & regulations, change, the alignment of training courses/activities with operational requirements gradually deteriorates.



ADVISOR Enterprise quickly uncovers the potential impact of changes to equipment, systems, regulations and policies on training courses, lessons, activities, and teaching points. By quickly realigning training with requirements, training effectiveness and efficiency can be preserved; and high performance maintained.

ADVISOR Enterprise maintains training alignment as follows:

- Maps training activities to operational requirements and regulations to uncover training that is no longer relevant.
- Identifies training requirements that are not being addressed and potential impact on performance.
- Quickly assesses how changes to equipment, systems, jobs, regulations, policies, and tasks impact courses, activities, lessons, and teaching points.
- Maintains compliance with various regulations by generating an audit trail that tracks where all requirements have been addressed.
- Generates daily health snapshots of the training organization by continually realigning training courses/activities with operational requirements. Thus, identifying gaps, unnecessary training, cost drivers, bottlenecks, and opportunities for leveraging technology.

Continually Drive Training Efficiency. As requirements evolve, so do the knowledge, skills and attitudes required to support changes to jobs, equipment, systems, regulations, policies, and tasks. In other words, existing training courses and activities may no longer address all gaps. Identifying changes to existing training programs/activities will improve training effectiveness; and in-turn job performance.



ADVISOR achieves these objectives by continually realigning training courses/activities with operational requirements to identify gaps, duplications, and training with minimal value; uncovering cost drivers; forecasting and comparing the costs of viable delivery options; improving resource allocation; and identifying/mitigating bottlenecks.

ADVISOR Enterprise drives training efficiency as follows:

- Identifies courses, activities, budget, personnel, and resource requirements for any time-period.
- Uncovers and mitigates bottlenecks by comparing personnel/resource requirements to available personnel/resources.
- Quickly forecasts and compares the costs of viable delivery options to identify the optimal solution. Conducts what-if scenarios in minutes to assess the impact of blended delivery, build-versus-buy, use of internal versus external personnel, etc.
- Quickly assesses how changes to equipment, systems, jobs, regulations, policies, and tasks impact courses, activities, lessons, and teaching points.
- Generates daily health snapshots of the training organization by continually realigning courses and activities with operational requirements. Thus, identifying gaps, unnecessary training, cost drivers, bottlenecks, and opportunities for leveraging technology.